

GET THE PRAGMATIC 5 FOR DECISION-MAKING

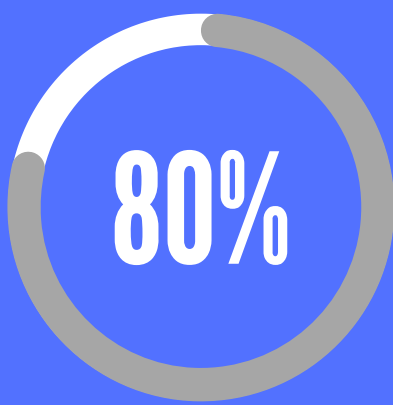
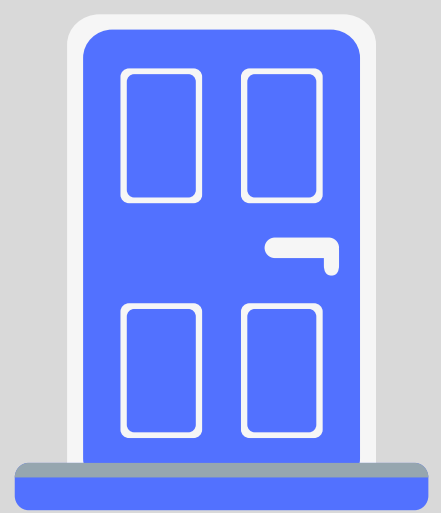
THINKING FAST AND SLOW



Read the famous book from Daniel Kahneman to understand how system 1 and system 2 are influencing your decision-making process.

1-/2-DOOR DECISIONS

Decide like Jeff Bezos: Most of our decisions are two-door decisions. Don't lose speed and decide. On the opposite: take your time with one-door decisions.



PARETO'S PRINCIPLE

It takes only 20 % effort to achieve 80 % of results.

Be aware to achieve the remaining 20% of results it takes 80% of the effort.

"WHAT IS IMPORTANT IS SELDOM URGENT, WHAT IS URGENT IS SELDOM IMPORTANT."

Dwight Eisenhower



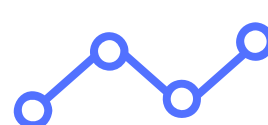
The larger the organization..



...the more people have an opinion.



Use data for the conversation.



Disagree and commit!

